

CooperationWorks!

The Art & Science of Starting a Cooperative Business
Session III: Financial Analysis for Cooperative Start up
December 8 and December 11-15, 2017
12:00 p.m. – 4:30 p.m. EST (9:00 – 1:30 PST)

Curriculum

(All times are Eastern Standard Time)

Friday, December 8: Boot-strap Excel Session

3:00 p.m. – 5:00 p.m. Spreadsheets, formulas, and linking. All students are assumed to be familiar with Excel for the full training but this can help someone “bootstrap” their way into Excel.

Monday, December 11: Feasibility Analysis

12:00 p.m. – 4:30 p.m. EST

- Overview of Feasibility Analysis
- Financial Analysis of Start-Ups
- Feasibility Study vs. Business Plans
- Review Hybrid Co-op Models
- Overview Financial Statements
- Development Budget
- Final Exam Assignment
- Work session on Homework and Final Exam.

Tuesday, December 12: Statement of Operations and Development Budgets

12:00 p.m. – 4:30 p.m. EST

- Review Homework
- Begin Statement of Operations
- Modeling Revenue Models
- Statement of Operations continued
- Depreciation, Amortization & Debt Structure
- Work session on Homework and Final Exam

Wednesday, December 13: Statement of Operations, Cash Flow Analysis and Multi-Year Projections

12:00 p.m. – 4:30 p.m. EST

- Review Homework
- Income Statements continued
- Cash-Flow Analysis
- Projections across Years
- Work session on Homework and Final Exam

Thursday, December 14: Balance Sheets and Ratio Analysis

12:00 p.m. – 4:30 p.m. EST

- Review Homework
- Assets, Liabilities, Equity
- Ratio Analysis
- Different Forms of Equity
- Work session on Homework and Final Exam

Friday, December 15: Evaluating Feasibility, Understanding the Capital Accounts, and a Food-Coop Analysis Deep Dive;

12:00 p.m. – 4:30 p.m. EST

- Review Homework
- Sensitivity Analysis
- Evaluating Feasibility
- Equity and Capital Accounts
- Food-Coop Analysis Deep Dive
- Work Session on Final Exam

**Friday December 29: 5:00 PM EST;
Exam Due**

Pass/Fail score – Pass score required
for Pass grade.